

The logo for Westhab, featuring a white curved line above the word "WESTHAB" in a bold, white, sans-serif font.

WESTHAB

Building Communities. Changing Lives.

A green horizontal banner with the text "2016-17 IMPACT REPORT" in white, bold, sans-serif font.

2016-17 IMPACT REPORT



LEADERSHIP TEAM

Richard Nightingale
President & Chief Executive Officer

Kenneth Belfer
Senior Vice President, Housing
James Coughlin
Senior Vice President, Services
Patricia Vitelli
Vice President, Finance

Jinja Cuevas
Director of Human Resources
Joanne Dunn
Assistant Vice President, Youth & Employment Services
Elissa Ramos
Assistant Vice President, Westchester Housing Programs
Nancy C. Riedl
Director of Development
Valerie C. Smith
Assistant Vice President, New York City Housing Programs

BOARD OF DIRECTORS

Jesse Krasnow
Chairman
Robert H. Petrocelli, Jr.
1st Vice Chairman
Cesar F. Pereira
2nd Vice Chairman

Richard Nightingale
President
William Frey
Treasurer
Jefferson Boyce
Secretary

Evans Anderson
The Rev. John P. Duffell
Ken Hanau
Jonalie Korengold
David Katz
J. Brian Peters
Seth Rosen
Paul Turovsky
Stephen D. Quinn

LETTER FROM THE CHAIRMAN & PRESIDENT

Dear Friends,

Westhab goes where we are needed and where our mission guides us. This year, we continued to grow and evolve to answer the call.

Whether it is providing a new affordable home to young adults in Yonkers, helping people move out of shelters and into permanent housing in the Bronx, or placing job seekers into employment in New Rochelle, we are committed to doing things the **Westhab Way**—with mission first, a trained and passionate staff, and a commitment to getting the job done.

We live in an uncertain, and often unjust, world. Many in our community face daunting challenges. We are proud and honored to deliver for those who rely on us. The **Westhab Team** rolls up its sleeves, puts the mission into action, and instills hope for the vulnerable and the voiceless every day.

We simply couldn't be successful without the support and partnership of so many. Thank you for believing in our mission and being a part of the **Westhab Story**.

Sincerely,

Richard Nightingale
President & CEO

Jesse Krasnow
Chairman

WESTHABMOVES



For three decades, Westhab has provided solutions to homelessness. Our model, **WesthabMoves**, operates shelters as full service rapid re-housing centers, delivering the job training, apartment finding, and support that individuals and families need to secure and maintain permanent affordable housing. Shelters are an important resource for those in our community that have fallen on hard times. But shelters should be temporary and impart the skills needed for people to thrive upon exit and not return to homelessness.

Building upon our vast experience in Westchester, in 2016 Westhab partnered with New York City to operate a homeless shelter for men in the Bronx. In 2017, we added an additional men's shelter in Queens. Our goal is to provide hope and a pathway to success for these men. WesthabMoves is working, and we are expanding our reach to more people than ever before.

New York thrives because of its diversity, including income diversity. And yet, the vast majority of housing is only built for the highest income households. For all of its complex causes, the solution to this crisis is simple: housing. Westhab's quality affordable developments allow people to live in their communities with a high quality of life. **WesthabThrives** ensures that our buildings add value to the local community and are places anyone would be proud to call home.

In late 2016, Westhab opened the Gouverneur Place Apartments, a 68-unit supportive and affordable apartment building in the Bronx. The building provides robust social services and amenities, and is a NYC Certified Green Property due to its many environmental features. In 2017, we followed with the Bruce Avenue Youth (BAY) House in Yonkers, for 16 formerly homeless young adults. BAY House delivers 24/7 services and support in partnership with The Children's Village.

WESTHABTHRIVES

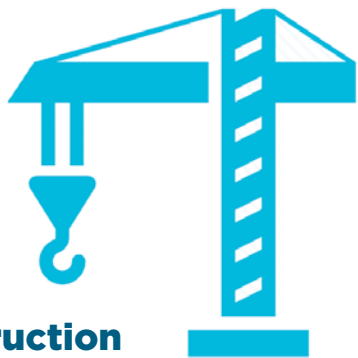


WESTHABSTATS

84 new housing units developed

71 new units in construction

\$51 million real estate development investment



1,414 homes provided by Westhab

490 affordable housing units owned by Westhab

485 affordable housing units managed by Westhab

439 transitional housing units for homeless individuals and families

In 492 units, we provided housing and supportive services for special populations, including:

- 74 veterans
- 62 young adults
- 5 formerly incarcerated
- 115 senior citizens
- 236 disabled



Moved 192 homeless households to permanent housing

167 homeless families moved to permanent housing
25 homeless individuals moved to permanent housing

Provided employment services and training to 473 adults
259 placed in employment



\$10.74 average hourly wage
10% higher than minimum wage



1,220 children and youth participated in after school and summer programs

398 homeless children received childcare and recreation services at family shelters

26 teens were placed in paying jobs, working a total of 175 hours, through our Summer Youth Employment Program.

WESTHABSHINES



Changing lives starts with helping young people create their own paths to success. **WesthabShines** delivers comprehensive services to over 1,000 young people at our nine after-school centers in Westchester and the Bronx. By changing life trajectories we help families break the cycle of poverty by traveling a path to college, careers, and life-long success.

Following our acquisition of the building in late 2015, the Dayspring Community Center is thriving. The centerpiece of Dayspring is the youth program, serving neighborhood young people year-round. The center features partnerships with ArtsWestchester, the Jacob Burns Film Center, Manhattanville College, Kids X-Press Magazine, and Yonkers Public Schools. Join the Dayspring Campaign and help us bring the full potential of this Center to fruition! <http://www.westhab.org/dayspring.html>

The clients we serve strive to live independently and self-sufficiently. Many, however, have obstacles to employment and a living wage. **WesthabWorks**, our proven employment training model, empowers job seekers and delivers the training needed to ensure success in the workplace. Income translates to rent. Rent translates to independence. Westhab's system works.

In 2016-2017, WesthabWorks has grown by leaps and bounds. Our Strive Forward program works with young adults in the criminal justice system, helping them get on track with education and employment. Linking to Employment Activities Pre-Release (LEAP) works with incarcerated adults, pre- and post-release, to ensure a successful return to the employment world. Tech Hire delivers a 'job readiness bootcamp' for young adults preparing for high demand technical jobs in seven Lower Hudson Valley counties. And the New Rochelle First Source Referral Center trains and employs local residents as part of the City's development boom.

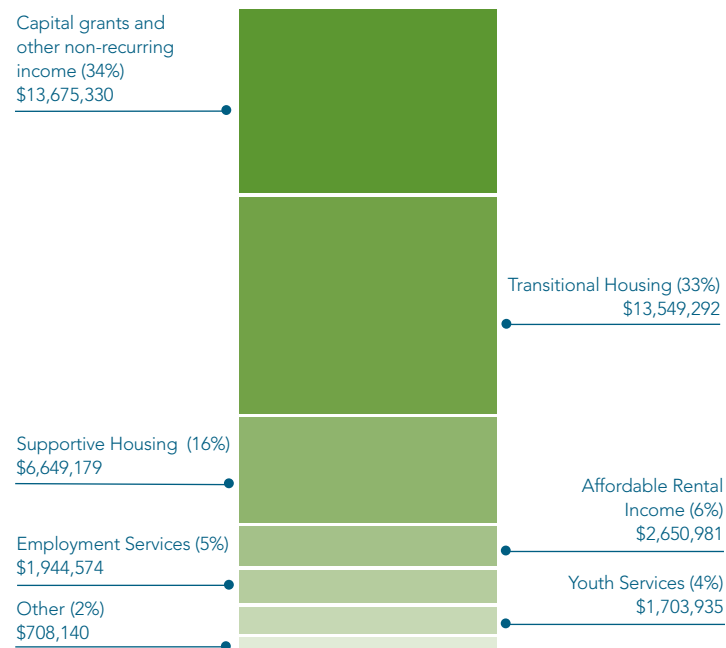
WESTHABWORKS



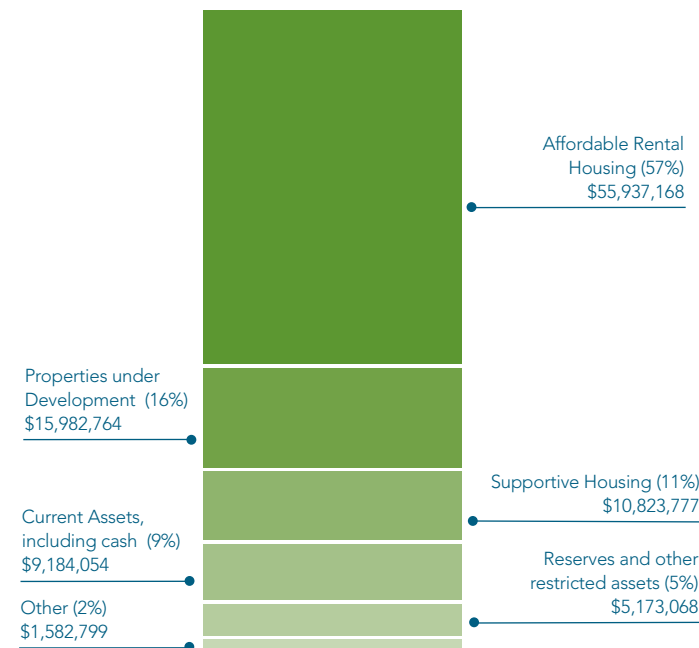
FINANCIALS 2016

Westhab has both grown and become financially stronger in 2016. This has fueled a further investment in the organization to position Westhab for deeper impact and long-term success.

Revenue — \$40,881,431



Assets — \$98,683,630



We gratefully acknowledge the following 2016 major contributors for investing in our success.

GOVERNMENT PARTNERS

Westchester County Department of Social Services
 Westchester County Department of Community Mental Health
 Westchester County Workforce Investment Board
 United States Department of Housing and Urban Development
 United States Department of Veterans Affairs
 New York State Education Department
 New York State Department of Corrections and Community Supervision
 New York State Department of Labor
 New York State Division of Housing and Community Renewal
 New York State Division of Parole
 New York State Office of Mental Health
 New York State Office of Temporary and Disability Assistance
 Dormitory Authority of the State of New York
 New York City Department of Homeless Services
 New York City Department of Youth and Community Development
 City of Mount Vernon
 City of New Rochelle
 City of White Plains
 City of Yonkers
 Corporation for National & Community Service
 Municipal Housing Authority of the City of Yonkers
 White Plains City School District

The Hearst Foundations
 Michael and Jonalie Korengold
 Jesse and Maris Krasnow
 David and Karin Kuhns
 David and Judy Katz
 New York Life
 Robert and Anne Petrocelli
 Presidio
 St. Faith's House Foundation
 Stephens Charitable Foundation
 Steven and Tina Swartz
 The Reformed Church of Bronxville
 John and Margaret Torell
 Tudor Foundation
 Paul Turovsky and Monica Casey
 United Way of Westchester and Putnam, Inc.
 Virtusa
 Westchester Community Foundation
 Wilder Balter Partners, Inc.
 Withum

BACKERS - \$5,000-9,999

Cisco
 Community Preservation Corporation
 EK Hospitality Service
 Robin Ishmael
 Every Supply Company
 MacKay Shields LLC
 S. Anthony and Karlene Margolis
 Terrence and Nicola Mullen
 National Resources
 Todd Nightingale
 Regal Pest Management

The Westchester Bank
 Webster Bank
 Mark and Roseanne Welshimer

PATRONS - \$1,000-4,999

56 Locust LLC
 A&M Capital Advisors, LLC
 Alvarez Educational Fund
 AYCO Charitable Foundation
 F. Harlan Batrus
 Kenneth Belfer
 Benchmark Title Agency
 Thomas and Susan Brock
 Cannon Heyman & Weiss, LLP
 Community Unitarian Universalist Congregation at White Plains
 DGC Capital Contracting Corp.
 Joe DiSalvo and Joanne Baecher-DiSalvo
 Distinguished Social Ventures Foundation
 The Faley Corporation
 Five Grand Realty Inc.
 Enterprise Community Partners
 GC Painting NY Corp
 Victoria Gonzalez
 Todd Gordon and Susan Feder
 Robert Greco
 Gutman Mintz Baker & Sonnenfeldt, P.C.
 Hitachi America Ltd.
 Huguenot-National
 Interior Resources
 JPMorgan Chase Foundation
 John Kim
 The Larchmont Temple

Lasberg Construction Associates, Inc.
 Magnusson Architecture and Planning, PC
 Anthony Malloy
 Marsal Family Foundation
 Theodore and Keryn Mathas
 Mengler Mechanical
 Montefiore Health System
 Richard and Alexis Nightingale
 Trevor and Francine Nightingale
 NJN Realty Management & Development Inc
 Nobile, Magarian & DiSalvo, LLP
 Theresa Perl
 J. Brian Peters
 Red Castle Properties, LLC
 Rende Contracting Corp.
 Nancy Riedl and Dennis Brabham
 Ruband Contracting
 Hasim Sabovic
 Sean Coakley Plumbing
 SLCE Architects, LLP
 Dorota Szwem
 T & A Electric
 Tata America International Corp.
 Ten Grand Realty Co. LLC
 John Van Bommel
 Frank and Patricia Vitelli
 Vlocity
 Waverly Avenue Investors LLC
 David and Vivian Weinberg
 The Williams Capital Group
 Women of the Irvington Presbyterian Church
 Zeitz Foundation

BENEFACTORS - \$10,000 +

Jefferson Boyce and Arletha Miles-Boyce
 Ken and Ranson Hanau



WESTHAB

Building Communities. Changing Lives.

8 Bashford Street, Yonkers, NY 10701

Phone: 914-345-2800 Fax: 914-376-5014

www.westhab.org